



DALEMA



Leisure



Interior



Music equipment



Packaging



Sports



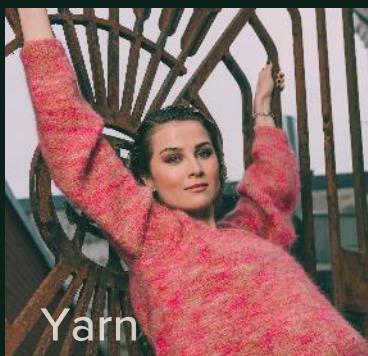
Property



Furniture



Carpets



Yarn



Handmade glass



Artificial plants



Ownership // Dag Leo Martinsen

Startup in the home garage at Hinna in 1979 in with imports and wholesale

More than 30 subsidiaries in Norway, Sweden and Denmark

Involved in import, wholesale, retail, industry and property

Retail chains: Kremmerhuset and Feel

33,1% shareholder in Homeco AS, the owner of Cervera, Kitch'n, Tilbords and Magnor.

47,5 % shareholder in 4Sound



“It has been a long journey from the garage in 1979 to where I am today, from the time when I did everything myself, to now, with professionals and own departments for IT and finance. I think I have more than 30 companies, with subsidiaries and ownership companies.

All in all, it has gone well. You miss something, that's business, but I usually say that I have hit a little more than I have the beam.”



Dalema has a large and efficient distribution network. Several major business parks are strategically located in the south of Norway, Sweden and Denmark. This provides a quick and efficient distribution of products to our stockists.

2,0 bil
TOTAL TURNOVER Dalema Group

3,4 bil
TOTAL TURNOVER Homeco retail chain

170.000 m²
WAREHOUSE/ OFFICE SPACES

2000
ANNUALY IMPORTED CONTAINERS

Today's activities demand a great deal of precision in quality monitoring, stock handling and logistics, and the group is therefore represented with companies as close to the place of manufacture as possible; in China and Malaysia respectively.

The Dalema Groups business areas



Music equipment

Retailer of all types of instruments, audiovisual equipment, and other products and services that naturally belong together with these categories.



Home & Garden

In this wide-range business area, we make sure to supply the right trends and inspiration to have you covered. From any room in the house to the beautiful garden.



Retail

From the wide range of interiors, gifts and inspiration, you will also find the very detail-oriented hand craft of the Bunad, Norway's traditional folk costumes.



Sport and Leisure

The outdoors is being used now more than ever. Either it's sports, recreation, hunting or gifts, you will find a wide variety here.



Foodstuff

Not just stuff, but high-quality foodstuff for an ever more acquired taste palette which we aim to please.



Artificial plants

Whether it's the bare simplicity of it, the lack of interest or the lack the green fingers, – artificial plants have come a long way and never looked better.



International trade

Our offices in Malaysia, China, Vietnam and India strengthen communication and quality through the production and logistics processes.



Yarn and Knitwear

Can you imagine the creativity and skill all around! We are a proud leading supplier of hand knitting yarn and accessories in the Nordic region.



Packaging & gift wrapping

Packaging and profile packaging, flower and bindery items, as well as jars, vases and interiors.



Jewelry / Bijouterie

Women love jewelry and for many of them it's a statement. We provide handmade statements in limited editions for the modern woman.

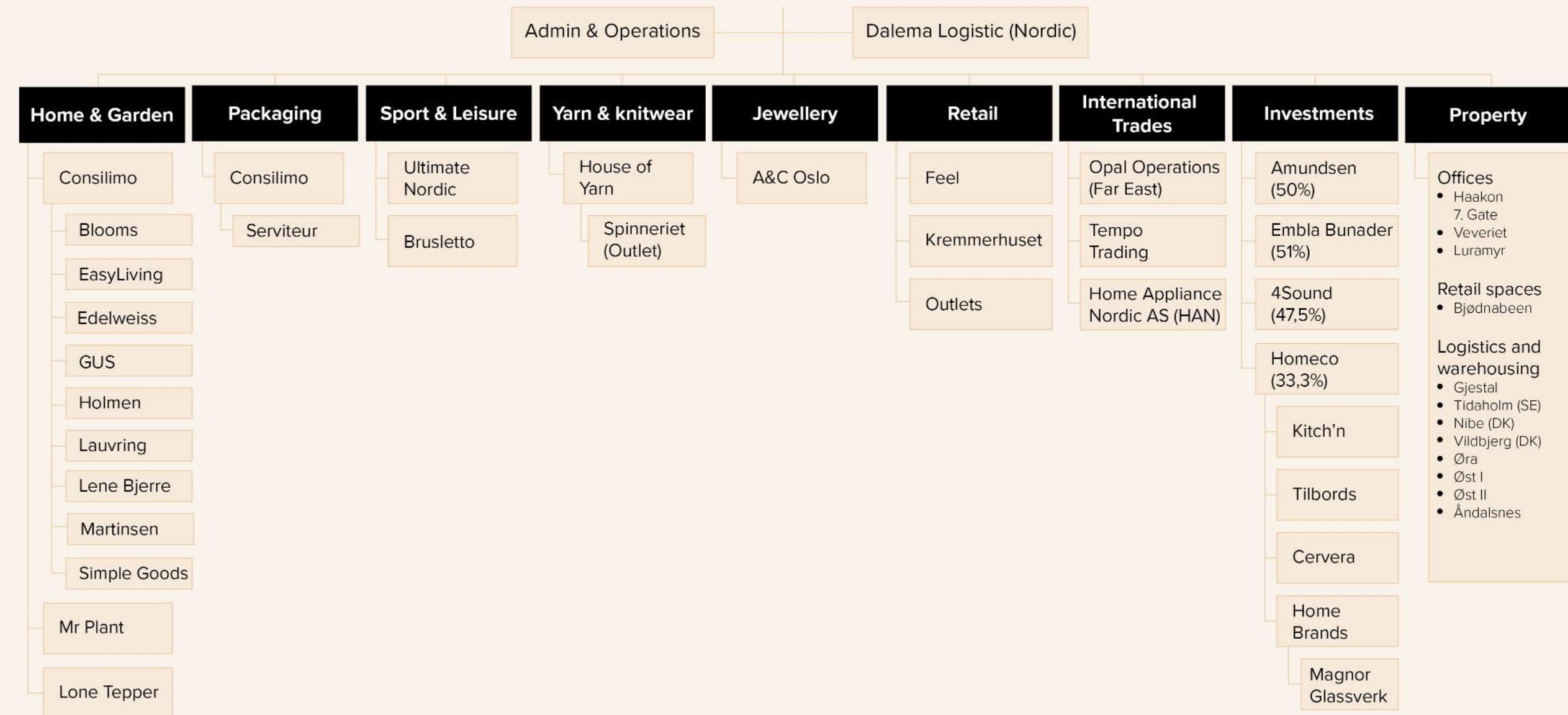


Business parks

We have strategically placed ourselves in ideal locations in the southern part of Norway and in Sweden and Denmark to ensure better logistics and a high efficiency.



DALEMA



Sports, Leisure and Industry

With a rich heritage dating back to 1928 (formerly Trygve Alm), Ultimate Nordic AS aspires to become a leading brand owner and distributor across the Nordic region. Our mission is to be a top three player in every market we serve by offering unparalleled product expertise and comprehensive training to our retailers. We are firmly committed to continuous investment, ensuring we remain at the forefront in exceptional service, efficient logistics, and a diverse product portfolio.

ULTIMATENORDIC



Bike Business

Nordic and Hiking

Team Business

Hardware

Accessories

Outdoor and Textile

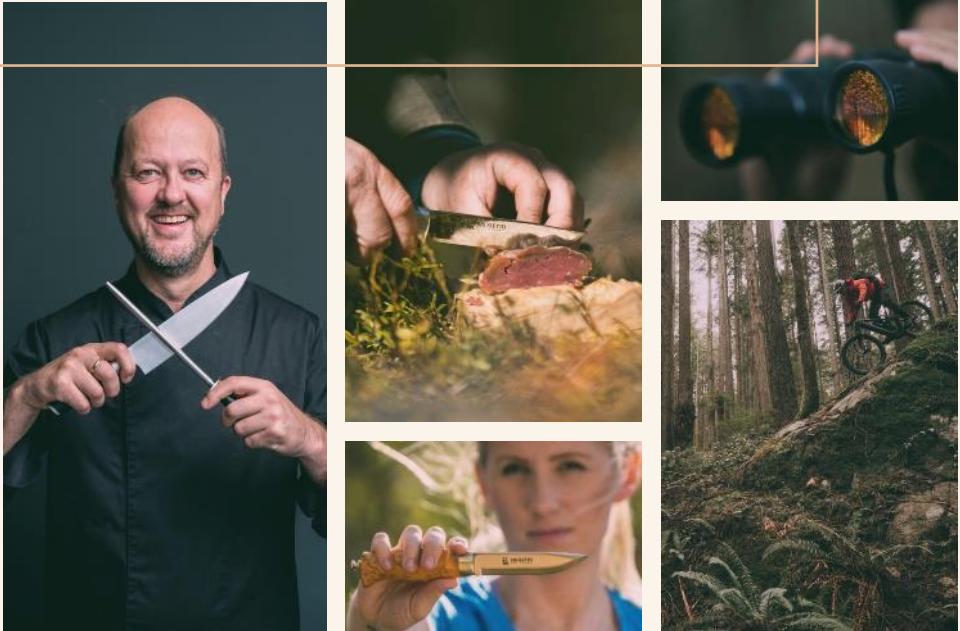
Ski

Running





Brand Investments Ultimate Nordic



Tradition and quality for more than 122 years. Brusletto & Co.'s history goes all the way back to 1896 when Rognald Brusletto started up as a knife smith and scythe maker in Geilo.

Today Brusletto & Co AS produces high quality sport and camping knives. Our knives are an important tool whether you are hiking or hunting and fishing.

www.brusletto.no/se



Nordic Grip is a leading innovator of fall prevention equipment for use in the winter. At Nordic Grip, we know that we can save people from falling on ice and snow. We create modern and fashionable fall-prevention equipment that have revolutionary application areas and can be used both outdoors and indoors.

www.nordicgrip.no



Hällmark is a Swedish brand for classic outdoor frying pans and accessories of the highest quality. The products are developed to give you a safe and secure use and the best taste experience no matter where you are. The outdoor frying pans can be used in many ways, e.g. over an open fire, on the grill or over a gas burner.

www.hallmark.no/se



SPORTDOC, the premier sports medical brand in Sweden. SPORTQUIP, the premier sport accessories brand in Sweden. SPORTDOC and SPORTQUIP whose vision is that all athletes at all times can perform at the peak of their potential: Injuries should not stand in the way!

SPORTDOC and SPORTQUIP is proud official supplier to Sweden's national teams in Football, Cross-country skiing, Biathlon and Orienteering.

www.sportdoc.com



Orack is a leading player in team clothing for clubs, companies, events and groups of friends within the categories cycling, cross-country skiing, running and triathlon

Real craftsmanship is fascinating. It requires time, knowledge and precision. We at Orack know the importance of this when it comes to the production of clothing, and here we think we can create the little extra that is required to be the best.

www.orack.no

Hand knitting yarn and knitwear

House of Yarn is the leading supplier of handknitting yarn to the Nordic region.

Our vision is to improve the knitting culture through inspirational design, development of yarn, and ready-to-wear knitwear.
We distribute yarn to Norway's biggest retail chains, e-commerce shops and special stores.

House of Yarn is a house of brands. We own the most famous Norwegian yarn brands (Dale Garn est 1879, Gjestal, Du Store Alpakka, Bæstmor). We also produce ready-to-wear knitting collections.

House of Yarn is proud of our collaborative projects with non-profit organizations, sports associations, TV personalities, and influencers.



houseofyarn.no

KnitPro
FOR THOSE WHO LOVE TO KNIT

mju
TRYSL

**DU STORE
ALPAKKA**
GARN
HOUSE / YARN

**GIESTAL
GARN**
HOUSE / YARN

**DALE
GARN**
HOUSE / YARN

Bæstmor

Your private label partner on small domestic appliance

Home Appliance Nordic AS was established in 2005 as a trading company for Scandinavian wholesale companies. We have over 25 years' experience in product development and import from Far East, China and Europe for small domestic appliance. We have established good relationships with qualified manufactures who understand the Nordic and European markets.

All products are certified in compliance with national and European rules and regulations. Pre shipments inspections are carried out before dispatch as a company standard. Home Appliance Nordic AS has extensive experience with Private Label. We use our experience, know-how and expertise from many years in the SDA market to help and create a successful product range. You can save time, resources and optimized your purchase!

ELNOR is a trademark since 1994 focusing on design, quality, safety, environment and innovation. We bring the Scandinavian look, traditional design and quality into our products. All products are certified in compliance with national rules and regulations. Pre-shipment inspections and quality control re carried out before dispatch as a company standard.

Through our network we are in close connection with possible partners for after sale in the Scandinavian market. Our ambitions is to be the best partner and supplier of high-quality products.

H a N
Home | Appliance | Nordic



Artificial plants

Mr Plant is one of Europe's leading suppliers of artificial plants, flowers and trees. We offer a complete package of high-quality products and accompanying accessories and are a secure business partner with a high level of service.

Thanks to a wide range, which we renew seasonally, and ambitious stock keeping, we can deliver the right product on time all over the world.

Mr Plant has it's head office and Showroom in Tidaholm, Sweden, and is also established in Norway and Denmark with associated Showrooms. Additionally we are represented in Europe through agents in several countries. The company was founded in 1988 and is a part of Dalema corporate Group.



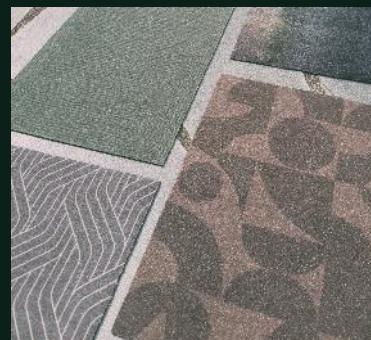
Hand-tufted carpets

Lone Tepper was founded in 1976 by Alfred Wold, who began crafting hand-tufted rugs in a converted henhouse on the west coast of Norway. After more than four decades of in-house production, we shifted our focus in 2018 toward sourcing premium rugs from skilled producers around the world. Today, we proudly supply some of Norway's leading furniture, interior, and paint retailers.

Quality has always been at the core of our philosophy. Our curated collections include both handmade and machine-woven rugs, along with hides, door mats, rug pads, and cleaning products – offering a complete range for every style and space.

From our 3,000 m² showroom and warehouse in Arna, just outside Bergen, we ship daily to retailers across the country. Driven by design innovation, craftsmanship, and exceptional service, we continuously develop new qualities and collections. At Lone, our mission is simple: to be Norway's most trusted and inspiring rug brand.

lonetepper.no



Furniture, decorations, interior, garden décor and packing

Consilimo is a leading supplier of interior products, furniture, outdoor living, packaging, decorative and floral products. With nine strong brands – Blooms, Easy Living, Edelweiss, Gus, Holmen, Lauving, Lene Bjerre, Serviteur, and Simple Goods – we offer a wide and comprehensive range of flower-related products, gifts, interior items, garden décor, and packaging.

The company was established January 1, 2020, through a merger between Serviteur AS and Edelweiss AS, and has since grown to include several well-known brands. Gus became part of Consilimo in 2020, followed by Blooms in 2021, and in 2024, Holmen, Lauvring, and Easy Living joined the portfolio. In 2025, the range will further expand with Lene Bjerre and Simple Goods.

Our warehouse is located in Fredrikstad (Norway), where all our brands are gathered under one roof. We have showrooms in Jevnaker (Norway), Tidaholm (Sweden), and Vildbjerg (Denmark). Additionally, Serviteur operates a dedicated showroom in Oslo, focusing on gift wrapping and packaging. At Consilimo, you will always find inspiration and a diverse selection of quality products tailored to seasonal trends and customer needs.

consilimo.com



Coffee, tea and tasteful treats

Amundsen Trading is an importer and distributor of coffee, tea and other tasteful treats such as truffles and chocolate. Amundsen Trading is the sole distributor in Norway of brands such as Whittard, Generous, Breckland Orchard, Cottage Delight and Brew Tea.

In addition to being a distributor, Amundsen Trading also owns six retail stores under the brand name Amundsen Special where you can enjoy a full range of products or relax with a fresh cup of Amundsen coffee.

Amundsen Trading was founded by Trond and Eva Amundsen and has grown rapidly since the start of the company in 2009. Amundsen Trading head office is in Haugesund and hosts management and distribution.



Fashion jewellery

A&C Oslo is the leading brand of fashion jewellery in the Norwegian market. Our jewellery is designed in Norway with passion for details – inspired by Nordic living. Our jewellery is handmade of the best materials.

All our standards comply with international standards for health and environment. We focus on ethical trade and quality throughout the entire value chain.

The brand is distributed via 300 retailers in Norway and sold internationally to Sweden, Denmark, Iceland, The Netherlands, Estonia, New Zealand, Australia, Canada, and USA.

A&C Oslo's head office hosts design, marketing, sales, distribution, and management team.



NORDIC DESIGN JEWELLERY

Gift and interior

Feel is a gift and interior concept with 45 stores throughout Norway. Our product mix consist of kitchen accessories, tableware, decorative items, home textiles, gifts and seasonal products. We offer self-developed products and designs, combined with reputable brands and suppliers.

Along with affordable products, we strive to give our customers ideas and inspiration to what decorative environments they can create at home. In a Feel-store, you will always find a timeless base-range in addition to season-based products and trends.

The first Feel store opened its doors in Bryne early 1992. The product range was wide and large, but although the products and visual appearance of the stores has changed a lot since then, the original vision of offering high quality products at affordable prices, along with inspiration and great customer service, has remained.

feel
your room - your choice



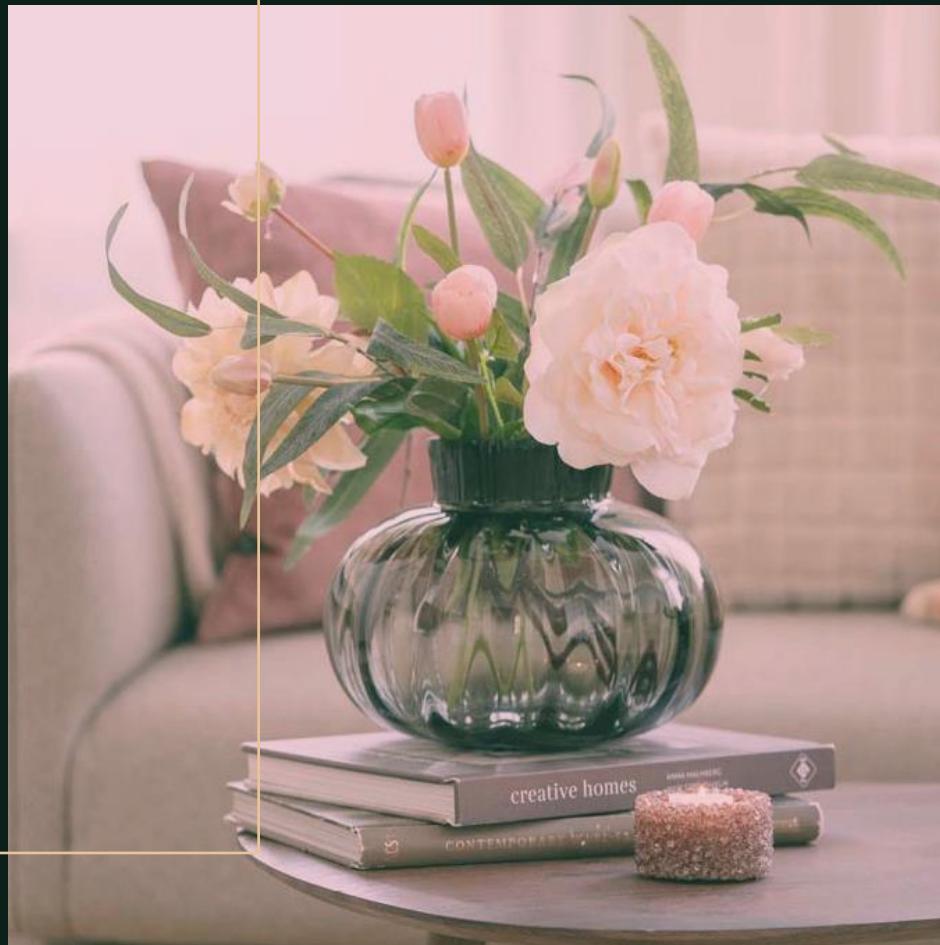
Interior concept

Kremmerhuset is an interior concept with 62 stores in Norway and opened its first store in Trondheim in 1979. The concept consists of in-house developed products in combination with strong brands that are put together in an inspiring environment. Kremmerhuset is known for being good at details. For customers it should be easy to "refurbish" without having to touch a paintbrush.

Kremmerhuset is a seasonal interior trend concept. There is news every week throughout the year, and we have dedicated employees who work to create interior happiness in stores and online every day. Kremmerhuset works with a warm Nordic style with some surprising elements, to ensure that the customer always finds something for themselves or something to give as a gift.

Kremmerhuset products are mainly made in Europe and Asia. We use natural materials such as cotton, wool, iron and wood in our products. As a company, we constantly work with product development and sustainable production.

Kremmerhuset
INSPIRASJON | GAVER | INTERIØR



Privat Label partner for customers in Scandinavia

Do you need help with production and follow-up of your "Private Label" products from Asia? We are a professional Norwegian trader with over 25 years of experience as a "Private Label" partner for our customers in Scandinavia.

We take care of the entire process from idea to finished product and ensure that all goods are produced in a proper way and adapted to the laws and regulations that apply in the markets where the goods are to be offered.

Through our own setup in Asia, we have 40 local employees who work with everything from sourcing, quality assurance, supplier control, graphic design & photography and logistics.

Whatever product you want, there is almost no limit to what we can deliver. And if it doesn't exist, we can try to create it together!



 **Tempo**
Trading

We bring the Far East to your doorstep

Opal East Trading Co., LTD is an international trading company specialized in production of quality goods from Asia.

We have been trading and building marketing experience for more than 15 years. Offices have been set up in China, Malaysia, Vietnam, India and Bangladesh to strengthen the communication and quality throughout the entire process, to meet the customers demand and requirements.

We take pride in our high reputation for good quality, reasonable prices and fast delivery to our customers. Opal East Trading is your reliable business partner.



Norway's largest retailer of music equipment

The Norwegian musical instrument retail industry has changed significantly in recent years. In 2006, *Norges Investor* established the Scandinavian 4Sound chain through acquisitions of leading retailers in Norway, Sweden, and Denmark. After the current operating company acquired the Norwegian business in 2019 and the merger with *Gitarhuset* was completed in 2022, 4Sound is today the largest operator of physical music stores in Norway, with a strong e-commerce position. In 2026, the company became part of Dalema Group, which brings new expertise and an extensive distribution network.

4Sound's business concept and strategy is to be a leading retailer of instruments, audiovisual equipment, and related products and services at competitive prices.

4sound.no

4SOUND



Development, production and sale of goods for the home

Homeco is a trading group that develops, manufactures and sells goods for the kitchen, table and home, and consist of the companies Kitch`n, Tilbords, Cervera, Home Brands and Magnor.

Our store chains are the Nordic region's largest player for quality products in kitchen equipment and interiors, with a total turnover of NOK 3,4 billions.

Dalema has 33,1% ownership in Homeco.

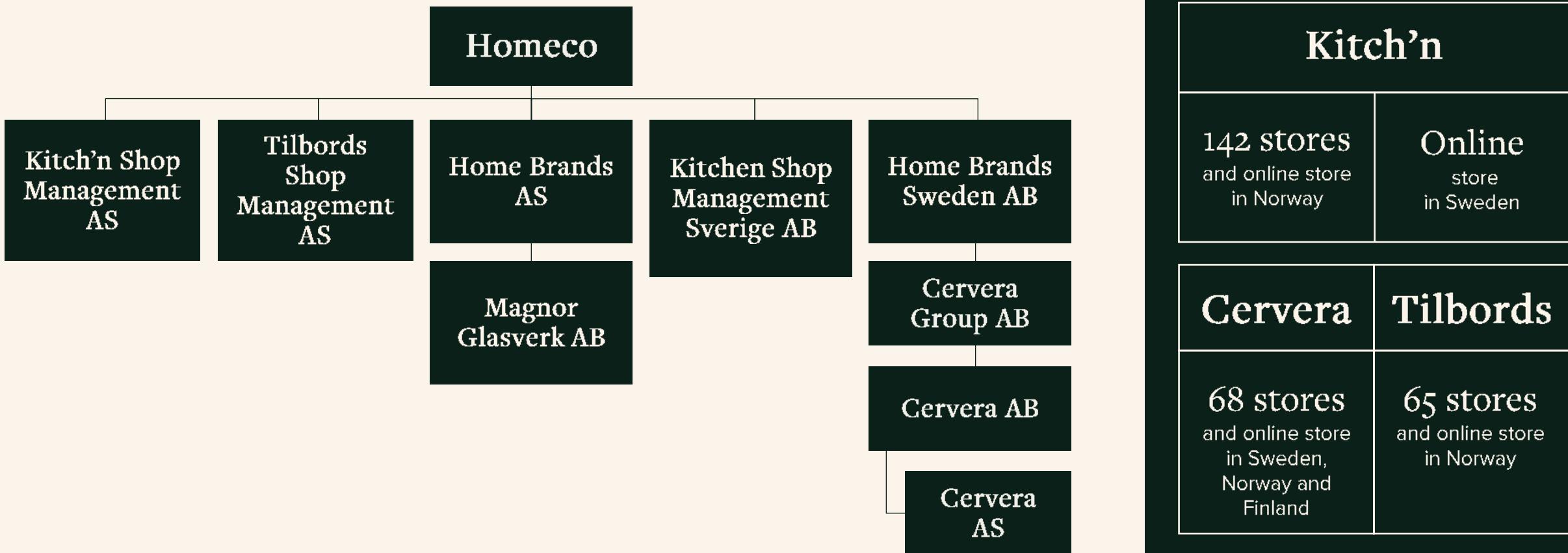
homeco.no

Homeco



Organization

3 chains + importer/distributor



Kitchen and interior

Our first store was opened in 1996 under the name "Bjørns Glassmagasin". In 2002 our stores were renamed Kitch'n. Since then, the concept has grown in a rapidly increasing pace, counting 141 stores in Norway and 16 in Sweden. In addition to physical stores, we have online stores in Norway and Sweden.

We are a professional retail store in kitchen equipment supply with focus on trademarks with a strict assortment of goods. Our vision is to be «No.1 in kitchen retail», and to help our customers be no. 1 in their kitchen.

Kitch'n is a specialist shop with well-known brands at competitive prices / offers. The chainstore concept is run out from a small head office with an effective chain structure and with great decision-making ability.

kitchn.no



TILBORDS

Decorations and interior

Tilbords has gathered people around the table for over 40 years. People come to our stores when they are gift shopping, having people over for breakfast, dinner and parties. The products are a mix between well-established and trending brands, combined with a unique own-brand composition of high-quality products to a reasonable price.

Today, Tilbords offers inspiring and tempting products to the Norwegian people's kitchen and home and consists of over 70 concept stores together with our online shop.

The gathering around the table is so much more than just the food. It's life that takes place around the table. Welcome at the table – Tilbords!



Cervera

High quality and competence

Cervera, founded in 1987, is a leading Swedish retailer with a nationwide network of 70 premium stores across Sweden, together with an online store.

Cervera is a strong brand name associated with high quality, competence and a first-class customer service highly appreciated by customers, as proven by strong Trustpilot scores. Cervera is ideally positioned to capture the increasing demand for an omnichannel customer experience. Rapidly growing online channel on the back of an efficient marketing strategy.



cervera.se

The largest supplier of kitchen and interior items in Scandinavia

Home Brands is an import and distribution company being the largest supplier of kitchen and interior items in Scandinavia. Main office in Bryne (NO) and office with showroom in Oslo (NO), office in Stockholm (SE) and in Guangzhou (CN).

Home Brands will have a turnover of approximately MNOK 900 / MEUR 90 with 50/50 own brands and distributed brands.

Customers are in the mid to high range – Kitch'n, Tilbords, Jernia, Feel, Bohus, Vinmonopolet, Illums Bolighus and Cervera. Brands that we own and design is Magnor, Modern House, SABOR, Stiernholm and Anders Petter.

homebrands.no



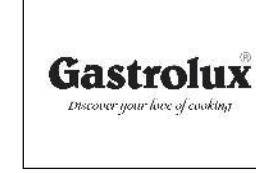
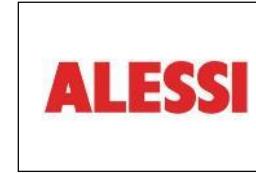
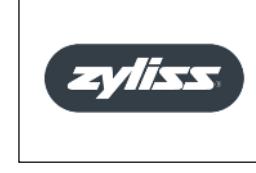
**HOME
BRANDS**
QUALITY LIVING



Home brands



Distributed brands



Scandinavian design since 1896

Situated in Norway, only 3 km from the Swedish boarder, we create Scandinavian magic from fire and sand.

Magnor Glassverk was founded in 1896. We are proud of our history yet dedicated to remaining an innovator in the industry. Each year we launch two new collections, collaborating with some of the best designers and artists in Norway. We want to create glass and crystal that will generate happiness, enthusiasm and pleasure for generations. All of our glass products are handmade with great care and affection by skilled craftsmen.

At Magnor Glassverk, we have a factory outlet which is open all year round. In the glass hut, you can see glassblowers in action on weekdays. In the summer you can choose to blow your own glass or buy factory seconds at affordable prices. In Oslo, you can visit Magnor Brandstore where you will find the entire first quality Magnor Collection on display and for sale.

magnor.no



Tailor and retailer

Embla bunader is a tailor and retailer of Norwegian traditional folk costumes. The company has been a proud bunadmaker for 20 years and delivers 30 different styles from different regions in Norway.

All bunads are handmade, and the company is known for its unparalleled product quality, the embroideries and the men's exquisite tailoring. The bunads are made in Thailand with Norwegian wool.

We have great respect for manufacturing of traditional designs and patterns, but we also love to innovate. Culture is not a frozen picture; it evolves over time.

We have made our own bridal crown, festdrakt, shirt collection and a wide range of accessories. Embla shall always lead the way and be the best source of inspiration in the industry.

Embla embrace people of all colours and dispositions. The bunad is for everyone that feels Norwegian. We are an ethical conscious employer.





DALEMA



Property

The Dalema Group has 200.000 m² warehouse/office space at its disposal in business parks strategically located several places in the southern part of Norway, and in Sweden and Denmark.

With an annual import of about 2.000 containers, this provides a quick and efficient distribution of products to our stockists.

dalema.no

BJØDNABEEN NÆRINGS PARK

ØRA NÆRINGS PARK

ÅNDALSNES NÆRINGS PARK

ØST NÆRINGS PARK

ØST NÆRINGS PARK II

GJESTAL NÆRINGS PARK

VILDBJERG NÆRINGS PARK

TIDAHOLM NÆRINGS PARK

NIBE NÆRINGS PARK

VEVERIET NÆRINGS PARK

HAAKON 7. GATE KONTORBYGG

LURAMYR KONTORBYGG



DALEMA

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